

Heterogenous Behavioral Expectations, Exchange Rate Dynamics and Monetary Policy Rules

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Abstract

In this paper the performance of alternative monetary policy rules in a macroeconomic environment characterized by different behavioral expectations formation is analyzed. We assume two behavioral forecasting rules concerning the nominal exchange rate based on fundamentalism and chartism, as it is usual in the literature. Based on stochastic simulation, we can identify the flexible PPI inflation targeting as the dominant monetary policy rule, since it delivers the lowest volatility not only of output and inflation, but also of the nominal exchange rate.

Keywords: Behavioral Expectations, Foreign Exchange Dynamics, Monetary Policy Rules

JEL CLASSIFICATION SYSTEM: E52, F31

1 Introduction

Despite of the increasing empirical evidence supporting the importance of “behavioral rules” and other heuristics for the decision making of economic agents (see e.g. Akerlof (2002)), the rational expectations paradigm still represents a main building block in most mainstream macroeconometric models.

This is also the case in the NOEM (New Open Economy Macroeconomics) DSGE framework, where the dynamics of the nominal exchange rate are also explained as the result of the forward-looking behavior of economic agents with rational expectations. However, even though theoretically appealing, the empirical implications of the rational expectations assumption seem to be at odds with empirical data of the dynamics of nominal exchange rates:¹ Indeed, as pointed out e.g. by De Grauwe and Grimaldi (2005), Efficient Markets Rational Expectations (EMRE) models seem incompatible with important stylized facts on foreign exchange (hereafter FX) rate fluctuations as well as the occurrence of speculative bubbles, herding behavior and currency runs. Indeed, as shown for example in Ehrmann and Fratzscher (2005), the volatility of fundamentals (modeled in that study through an index of interest rate and output growth differentials and current account deficits) is by far not as large as the dynamics of the corresponding nominal exchange rates that would be predicted by rational expectations models.

On the contrary, “non-rational” models, that is, models which feature economic agents with heterogenous beliefs, attitudes or trading schemes (heuristics), seem much more successful in this task, see e.g. Frankel and Froot (1987), Allen and Taylor (1992), Cheung and Chinn (2001) and Manzan and Westerhoff (2007). Indeed, the inclusion of such heterogeneity, and therefore of a somewhat “non-rational” behavior by the economic agents has proven quite valuable in providing insights and explanations concerning some of the “puzzles” which arise when “rationality” is assumed (see De Grauwe and Grimaldi (2006, ch.1) for an extensive discussion of the advantages of the heterogenous agents-approach with respect to the rational-expectations approach in the explanation of empirical financial market data).

In the majority of such non-rational, heterogenous expectations models, however, the analysis is often constrain to the FX markets (assuming an exogenous stochastic process for the fundamental nominal exchange rate); The effects of a non-rational behavior by the FX market participants for the dynamic stability at the macroeconomic level have still remained widely uninvestigated.

¹See Engel and West (2005) for an alternative view on this respect.

In this paper an attempt is made to fill in this gap by setting up in a standard stylized macroeconomic model with a FX market where traders choose between two behavioral forecasting rules concerning the future development of the nominal exchange rate: fundamentalism and chartism, also known as “technical analysis” in the literature. The main contribution of this paper to the literature is thus the focus on the one hand on the role of behavioral FX trading not only for the stability of that single market but for the whole macroeconomic system, and on the other hand, the analysis of the effectiveness of alternative monetary policy rules concerning macroeconomic stabilization in such an environment.²

The remainder of the paper is organized as following: In section 2 the theoretical framework is described, the local stability properties of a continuous-time representation of the model are analyzed. The basic dynamics of the model are discussed in section 3. Section describes a variety of stochastic simulations of the model under different monetary policy rule specifications. Finally, section 5 draws some concluding remarks from this study.

2 The Model

The FX Markets

We begin with the description of the FX market due to its relative importance in the analysis of this paper. As previously stated, we assume in this paper “boundedly rational” agents which, due to informational or cognitive constraints, do not calculate “mathematically rational” expectations with respect to the future dynamics of the nominal exchange rate but instead use behavioral forecasting rules for this task instead. For simplicity we restrain the number of these behavioral forecasting rules to two as it is done in the majority of heterogeneous expectations models.

With respect to the first behavioral forecasting rule, we assume that it is of a “fundamentalist” type, according to which the expected exchange depreciation rate is simply

$$E_t^f \Delta s_{t+1} = f_t - s_t. \quad (1)$$

where $\Delta s_{t+1} = s_{t+1} - s_t$, $s_t = \log(S_t)$ being the log nominal exchange, f_t the value of the macroeconomic fundamentals at time t . Now, as it is usually done in the literature

²Recent research within the DSGE framework also has focused on the interplay of macroeconomic fundamentals, nominal and real exchange rate dynamics and monetary policy rules: see e.g. Mark (2007) and Benigno and Benigno (2008).

(see e.g. Froot and Rogoff (1995) and Sarno (2003)), we assume that the PPP postulate represents the long-run point of reference for the nominal (and real) exchange rate which is adopted by the fundamentalists in their FX forecasts, that is

$$f_t = \ln(p_t) - \ln(p_t^f) - s_t \quad (2)$$

with p_t and p_t^f denoting the price levels in the domestic and foreign economies, respectively. Inserting this expression in eq.(1) delivers

$$E_t^f(s_{t+1} - s_t) = \beta_s^f(\ln(p_t) - \ln(p_t^f) - s_t) \quad (3)$$

$$= \beta_s^f(-\eta_t) \quad (4)$$

with η_t as the log of the real exchange rate at time t , $\eta_0 = 0$ as the PPP-consistent level and β_s^f as the expected log nominal exchange rate speed of adjustment towards its long-run equilibrium PPP-consistent level.

Concerning the second forecasting strategy, it is assumed that the respecting expected nominal exchange rate depreciation for $t + 1$ is determined by

$$E_t^c \Delta s_{t+1} = \beta_s^c(s_t - s_{t-1}) = \beta_s^c(\Delta s_t), \quad (5)$$

being therefore a forecasting rule of a “chartist” or “technical analysis” type (with $\beta_s^c > 0$).

Following De Grauwe and Grimaldi (2006), we define the last-period one-period earnings of investing one unit of domestic currency in the foreign asset as

$$\psi_{t-1}^j = [S_{t-1}(1 + i_{t-1}^f) - (1 + i_{t-1})S_{t-2}] \operatorname{sgn} [E_{t-2}^j S_{t-1}(1 + i_{t-1}^f) - (1 + i_{t-1})S_{t-2}] \quad j = c, f \quad (6)$$

with

$$\operatorname{sgn}[x] = \begin{cases} 1 & \text{for } x > 0 \\ 0 & \text{for } x = 0 \\ -1 & \text{for } x < 0 \end{cases} .$$

According to eq.(6), if the investor expects a domestic currency depreciation ($E_{t-2}^j \Delta s_{t-1} > 0$) and this indeed takes place, the investor makes an unexpected profit of $S_t(1 + i_t^f) - (1 + i_t)S_{t-1}$ or an analogous loss if $E_{t-2}^j \Delta s_{t-1} < 0$.

At every t , the relative share of both forecasting rules within the FX market (the so-called “market mood” in Dieci, Foroni, Gardini and He (2005)) is represented by the variable ω_t , which, in the spirit of Brock and Hommes (1997, 1998), see also De Grauwe and Grimaldi (2006), is determined by

$$\omega_t = \frac{\exp(\psi_t^f)}{\exp(\psi_t^c) + \exp(\psi_t^f)} \quad (7)$$

with

$$\lim_{\psi_{t-1}^f \rightarrow \infty} \omega_t = 1 \quad \text{and} \quad \lim_{\psi_{t-1}^f \rightarrow 0} \omega_t = 0.$$

The evolution of the market mood variable ω_t is thus assumed to be determined by the relative profitability resulting from the forecast rules $E_{t-2}^f \Delta s_{t-1} = -\beta_s^f \eta$ and $E_{t-2}^c \Delta s_{t-1} = \beta_s^c(\Delta s_{t-2})$ by the fundamentalists and chartists, respectively. We thus assume that the FX market traders choose between the two forecasting rules according to their relative profitability in the previous period.

The factual evolution of the log nominal exchange rate is assumed to be determined by

$$\begin{aligned} \Delta s_{t+1} &= -\omega_t \beta_s^f \eta_t + (1 - \omega_t) \beta_s^c(\Delta s_t) \\ &= \frac{-\exp(\psi_t^f) \beta_s^f \eta_t + \exp(\psi_t^c) \beta_s^c(\Delta s_t)}{\exp(\psi_t^f) + \exp(\psi_t^c)}, \end{aligned} \quad (8)$$

that is, by a weighted average of the expected nominal exchange rate depreciation rates of the two forecasting rules, with the relative weight of these two terms being determined by eq.(7). In other words, in this formulation the dynamics of the log nominal exchange rate are thus determined by the relative importance (the “market mood”) of the two discussed forecasting rules in the FX market, which depends in turn in a nonlinear manner (see Figure 1) on the relative profitability of the latter and therefore, indirectly, on the nominal interest rate differential $i - i^f$.

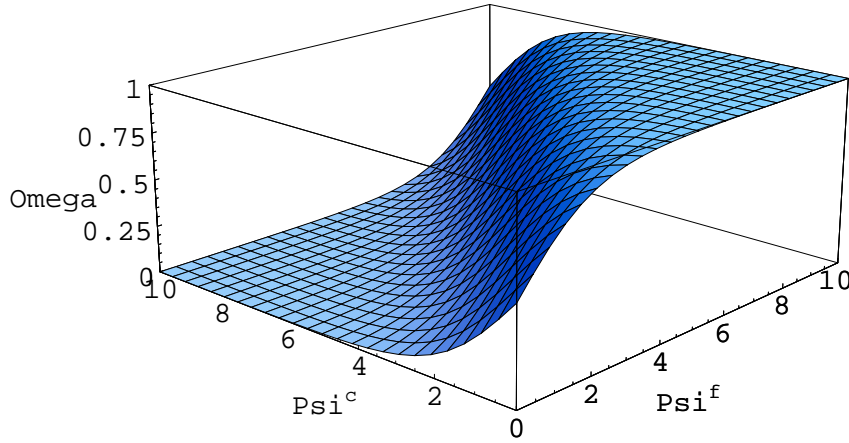


Figure 1: The ω function

It should be noted that one particularity of eq.(8) is that it indeed opens up the possibility for a regime switching behavior of the log nominal exchange (determined by

the relative profitability and interplay of the two forecasting rules), with periods of large persistence in the nominal exchange rate (and of deviations of the real exchange rate from the PPP level) as well as nonlinear adjustments of the nominal exchange rate, documented empirically by Taylor and Peel (2000) Taylor, Peel and Sarno (2001), among others.³

The Macroeconomy

In order to keep this exposition as transparent as possible, the real side of the economy is modeled in a quite parsimonious manner. Accordingly, the output dynamics are represented by the following standard open-economy IS-relationship

$$y_t = \alpha_y y_{t-1} - \alpha_{yr}(i_{t-1} - \pi_t - (i_o - \pi_o)) + \alpha_{y\eta} \eta_{t-1} \quad (9)$$

where y_t denotes the output gap (defined as log deviations of actual output from its potential level), i_{t-1} the short-term nominal interest rate (i_o being the steady state nominal interest rate), π_t the price inflation rate (π_o being the steady state inflation rate) and η_t the log real exchange rate, with $\eta_t = \eta_o = 0$.

With respect to the domestic price inflation dynamics, we assume a standard backward-looking Phillips Curve equation of the form

$$\pi_t = \alpha_{\pi y} y_{t-1} + \alpha_{\pi} \pi_{t-1}, \quad (10)$$

where $\alpha_{\pi y}$ represents the slope of the Phillips curve and α_{π} the degree of inflation persistence present in the economy.⁴

Together with the law of motion for the log nominal exchange rate given by eq.(8), the price inflation adjustment equation for the domestic economy (assuming $\pi_t^f = \bar{\pi}^f = \text{const.}$) delivers the following equation for the evolution of the log real exchange rate:

$$\begin{aligned} \Delta \eta_t &= \Delta s_t + \bar{\pi}^f - \pi_t \\ &= \frac{-\exp(\psi_{t-1}^f) \beta_s^f \eta_{t-1} + \exp(\psi_{t-1}^c) \beta_s^c (\Delta s_{t-1})}{\exp(\psi_{t-1}^f) + \exp(\psi_{t-1}^c)} + \bar{\pi}^f - \pi_t. \end{aligned} \quad (11)$$

³We will come back to this point below.

⁴The use of a forward-looking Phillips Curve as usually done in the literature would imply additional assumptions concerning the expectations of future inflation which would detract from the focus of this paper on the FX markets. In this sense, the use of a New Keynesian Phillips curve of the form $\pi_t = E_t(\pi_{t+1}) + \kappa y_t$, with E_t as the mathematical expectations operator, would imply a rational inflation expectations formation concerning price inflation which would stand at odds with the behavioral expectations formation in the FX market assumed in this paper.

Monetary Policy

Concerning monetary policy, as it is usual in standard modern macroeconomic models, we assume that the short-term nominal interest rate is determined by a classical Taylor rule:

$$i_t^T = i_o + \phi_\pi(\pi_t - \pi_o) + \phi_y(y_t - y_o). \quad (12)$$

where the target nominal interest rate of the central bank i_t^T is assumed to depend on the steady state nominal rate of interest i_o , on the inflation gap $\pi_t - \pi_o$ (with a reaction strength ϕ_π) – for now assumed to be defined in terms of producer prices inflation – and on the output gap (with a reaction strength ϕ_y).

It should be pointed out that for now we prescind from the inclusion of an interest rate smoothing term in the determining equation for the nominal interest rate, assuming implicitly that it represent at every point the target level of the domestic monetary authorities.⁵ In the stochastic simulations of the next section we however will investigate the role of interest rate smoothing for the effectiveness of monetary policy concerning output and inflation stabilization with this behavioral framework.

Local Stability Analysis

In order to obtain first insights on the role of heterogenous expectations and the main international transmission channels for the stability of the FX market and the whole macroeconomy, in this section the model's stability conditions are investigated in an analytical manner. Based on the notion that the qualitative dynamics and stability properties of a macroeconomic model should not depend on whether it is formulated in continuous- or discrete time,⁶ we use a continuous-time representation of the model for the following local stability analysis. For this the underlying period length is defined in general terms as Δt , so that for $\Delta t \rightarrow 0$ the following continuous time approximation for the output dynamics equation can be formulated

$$\dot{y} = (\alpha_y - 1)y - \alpha_{yr}(i - \pi - (i_o - \pi_o)) + \alpha_{y\eta}\eta, \quad (13)$$

⁵In the academic literature there is an ongoing and still unsolved debate about whether there is an interest smoothing parameter in the monetary policy reaction rule of the central banks or whether the observed high autocorrelation in the nominal interest rate is simply the result of highly correlated shocks or only slowly available information, see e.g. Rudebusch (2002) and Rudebusch (2006) for a throughout discussion of this issue.

⁶As pointed out by Foley (1975), “No substantive prediction or explanation in a well-defined macroeconomic period model should depend on the real time length of the period”, see also Flaschel, Franke and Proaño (2008).

with $\alpha_y \leq 1$. Concerning the Phillips Curve relationship, the straightforward continuous time approximation of eq.(10) is

$$\dot{\pi} = \alpha_{\pi y} y + (\alpha_{\pi} - 1)\pi, \quad (14)$$

with $\alpha_{\pi} \leq 1$.

With respect to the nominal exchange rate dynamics expressed by eq.(8), due to the non-differentiability of eq.(6) and the significant nonlinearity comprised in eq.(7), see De Grauwe and Grimaldi (2006, p.25ff), as well as to the fact that this will be investigated extensively in the next section by means of stochastic simulations, for now we prescind from the dynamics of ω , the market mood variable, and assume it to remain constant at its steady state level $\omega = \omega_o$.

Under this simplifying assumption, it follows for the dynamics of the log nominal exchange rate

$$\dot{s} = -\omega_o \beta_s^f \eta + (1 - \omega_o) \beta_s^c \dot{s},$$

where $\dot{s} \approx \Delta s_t = \Delta s_{t+\Delta t}$ is assumed to hold. Reordering delivers

$$\dot{s} = \frac{-\omega_o \beta_s^f \eta}{1 - (1 - \omega_o) \beta_s^c}. \quad (15)$$

For the continuous-time approximation of the log real exchange rate dynamics described by eq.(11), we obtain

$$\begin{aligned} \dot{\eta} &= \dot{s} + \bar{\pi}^f - \pi \\ &= \frac{-\omega_o \beta_s^f \eta}{1 - (1 - \omega_o) \beta_s^c} + \bar{\pi}^f - \pi \end{aligned} \quad (16)$$

Together, eqs. (13)–(16) represent the following autonomous 3D nonlinear dynamical system:

$$\begin{aligned} \dot{y} &= (\alpha_y - 1)y - \alpha_{yr}(i_o + \phi_{\pi}(\pi - \pi_o) + \phi_y(y - y_o) - \pi - (i_o - \pi_o)) + \alpha_{y\eta}\eta \\ \dot{\pi} &= \alpha_{\pi y}(y - y_o) + (\alpha_{\pi} - 1)\pi. \\ \dot{\eta} &= \frac{-\omega_o \beta_s^f \eta}{1 - (1 - \omega_o) \beta_s^c} + \bar{\pi}^f - \pi \end{aligned}$$

It can be easily corroborated that the unique steady state of this nonlinear 3D system is given by

$$y = y_o, \quad \pi = \pi_o = \pi^f = 0, \quad i = i_o = i_o^f, \quad \eta = 0, \quad \text{and } \omega_o = 1/2.$$

The corresponding Jacobian of the system evaluated at the steady state is

$$J_{2D} = \begin{bmatrix} \partial \dot{y} / \partial y & \partial \dot{y} / \partial \pi & \partial \dot{y} / \partial \eta \\ \partial \dot{\pi} / \partial y & \partial \dot{\pi} / \partial \pi & \partial \dot{\pi} / \partial \eta \\ \partial \dot{\eta} / \partial y & \partial \dot{\eta} / \partial \pi & \partial \dot{\eta} / \partial \eta \end{bmatrix} = \begin{bmatrix} J_{11} & J_{12} & J_{13} \\ J_{21} & J_{22} & J_{23} \\ J_{31} & J_{32} & J_{33} \end{bmatrix}$$

with

$$\begin{aligned} J_{11} &= (\alpha_y - 1) - \alpha_{yr} \phi_y & J_{12} &= -\alpha_{yr} (\phi_\pi - 1) & J_{13} &= \alpha_{y\eta} \\ J_{21} &= \alpha_{\pi y} & J_{22} &= \alpha_\pi - 1 & J_{23} &= 0 \\ J_{31} &= 0 & J_{32} &= 0 & J_{33} &= -\frac{\omega_o}{1 - \beta_s^c (1 - \omega_o)} \end{aligned} .$$

This reduced 3D dynamical system can be proofed to be stable around its interior steady state, if the conditions described by the following proposition are fulfilled:

Proposition

Under Assume that $\alpha_y \leq 1$ and $\alpha_\pi \leq 1$, as well as the validity of the conditions:

1. $\beta_s^c < 2$,
2. $\phi_y \geq 0$ and $\phi_\pi > 1$.

Then: The Routh-Hurwitz conditions are fulfilled and the unique steady state of the reduced 3D dynamical system is locally asymptotic stable.

Proof:

According to the Routh-Hurwitz stability conditions for a 3D dynamical system, asymptotic local stability of a steady state is fulfilled when

$$a_i > 0, \quad i = 1, 2, 3 \quad \text{and} \quad a_1 a_2 - a_3 > 0,$$

where $a_1 = -\text{trace}(J)$, $a_2 = \sum_{k=1}^3 J_k$ with

$$J_1 = \begin{vmatrix} J_{22} & J_{23} \\ J_{32} & J_{33} \end{vmatrix}, J_2 = \begin{vmatrix} J_{11} & J_{13} \\ J_{31} & J_{33} \end{vmatrix}, J_3 = \begin{vmatrix} J_{11} & J_{12} \\ J_{21} & J_{22} \end{vmatrix}.$$

and $a_3 = -\det(J)$.

It can be easily confirmed that under the validity of the stability conditions enlisted in the above proposition, $a_1 = -\text{tr}(J) = -(J_{11} + J_{22} + J_{33}) > 0$ holds unambiguously, since

$$a_1 = 2 - \alpha_y - \alpha_\pi + \alpha_{yr} \phi_y + \frac{\beta_s^f \omega_o}{1 - \beta_s^c (1 - \omega_o)}. \quad (17)$$

Concerning the second Routh-Hurwitz stability condition $a_2 = \sum_{k=1}^3 J_k > 0$, it can be easily observed that

$$a_2 = \frac{\beta_s^f \omega_o (2 - \alpha_\pi - \alpha_y + \alpha_{yr} \phi_y)}{1 - \beta_s^c (1 - \omega_o)} + (\alpha_\pi - 1)(\alpha_y - 1 - \alpha_{yr} \phi_y) + \alpha_{yr} \alpha_{\pi y} (\phi_\pi - 1)$$

is indeed unambiguously positive under conditions 1 and 2, as well as

$$a_3 = -\det(J) = \alpha_{y\eta} \alpha_{\pi y} + \frac{\beta_s^f \omega_o [(\alpha_\pi - 1)(\alpha_y - 1 - \alpha_{yr} \phi_y) + \alpha_{yr} \alpha_{\pi y} (\phi_\pi - 1)]}{1 - \beta_s^c (1 - \omega_o)}$$

and the critical condition

$$\begin{aligned} a_1 a_2 - a_3 &= -\alpha_{y\eta} \alpha_{\pi y} + (2 - \alpha_y - \alpha_\pi + \alpha_{yr} \phi_y)(\alpha_{yr} \alpha_{\pi y} (\phi_\pi - 1)) \\ &\quad + \left(2 - \alpha_y - \alpha_\pi + \alpha_{yr} \phi_y + \frac{\beta_s^f \omega_o}{1 - \beta_s^c (1 - \omega_o)} \right) \\ &\quad \cdot \left[(\alpha_\pi - 1)(\alpha_y - 1 - \alpha_{yr} \phi_y) + \left(\frac{\beta_s^f (1 - \alpha_y + \alpha_{yr} \phi_y) \omega_o}{1 - \beta_s^c (1 - \omega_o)} \right) \right] \\ &\quad + \left(1 - \alpha_\pi + \frac{\beta_s^f \omega_o}{1 - \beta_s^c (1 - \omega_o)} \right) \left(\frac{(1 - \alpha_\pi) \beta_s^f \omega_o}{1 - \beta_s^c (1 - \omega_o)} \right) \end{aligned} \quad (18)$$

for reasonable parameter values of $\alpha_{y\eta}$ and $\alpha_{\pi y}$. ■

In words, the steady state of the 3D dynamic system given by eqs. (13)–(16) can be proven to be asymptotically stable if, on the one hand, the intrinsic dynamics of the nominal exchange rate are not all-too explosive ($\beta_s^c < 2$) and, on the other hand, if the conduction of monetary policy is active enough to bring about price inflation and output stability ($\phi_y \geq 0$ and $\phi_\pi > 1$). Note that these two conditions must *jointly* hold, being by no means substitutes from each other: If $\beta_s^c > 2$, not only the FX market but also the real economy is subject to explosive forces which would make the steady state unstable, and this for irrespective values of ϕ_π and ϕ_y . This result thus implies that an exclusive focus on price (and output) stability might not be sufficient to achieve macroeconomic stability if the FX (and in more general terms, the financial markets) are highly unstable.

It should be pointed out, however, that these results (and in general the local stability analysis just performed) are based on the (simplifying) assumption that the market mood (represented by ω) remained constant and at its steady state level $\omega = \omega_o = 1/2$, so that the interaction between the macroeconomic dynamics of a small open economy and the profitability of the assumed behavioral forecasting rules has been still not investigated. This is done by means of stochastic simulations in sections 3 and 4.

3 Model Dynamics

3.1 Impulse-Response Analysis

Before analyzing in detail the performance of alternative monetary policy rules in this behavioral macroeconomic framework for the small open economy case, in this section the model’s dynamic responses to one-time shocks are discussed.⁷

There is a large empirical literature concerning the transmission of monetary policy shocks in small open economies: In a nutshell, the two main stylized facts concerning the monetary policy transmission mechanisms in the U.S. are

- an unexpected increase in the U.S. nominal interest rate (a contractionary monetary policy shock) leads to a slowdown of economy activity, which reaches its peak after five quarters, approximately, and
- Price inflation initially increases (the price puzzle discussed, e.g., by Sims (1992)), but, after some quarters, an unambiguously negative effect can be observed.

In contrast, the empirical evidence on the nominal exchange rates reaction to monetary policy shocks is not as undisputed: While Eichenbaum and Evans (1995, p.976) for example find that “the maximal effect of a contractionary monetary policy shock on U.S. exchange rates is not contemporaneous; instead the dollar continues to appreciate for a substantial period of time [, something] inconsistent with simple rational expectations overshooting models of the sort considered by Dornbusch (1976)”, Kim and Roubini (2000), Kalyvitis and Michaelides (2001) and Bluedorn and Bowdler (2006) find little evidence on such a behavior for the G-7 nominal exchange rates after the inclusion of alternative measures of monetary policy shocks as well as of relative output and prices in their specifications.

Table 1: Parameter Values

Output Gap	Phillips Curve	Monetary Policy	FX Markets
$\alpha_y = 0.9$	$\alpha_{\pi y} = 0.6$	$\phi_\pi = 1.5$	$\beta_s^c = 1$
$\alpha_{yr} = 0.1$	$\alpha_\pi = 0.5$	$\phi_y = 0.5$	$\beta_s^c = 0.5$
$\alpha_{y\eta} = 0.01$			

In our model, as it can be observed in Figure 2, a one-time increase in the domestic nominal interest rate (under the parameter values of Table 1) leads to a differentiated

⁷Due to the fact that we do not assume rational expectations formation here, the differentiation between anticipated and unanticipated shocks does not make sense.

performance of the unexpected earnings of both chartist and fundamentalist forecasting strategies, which in turn leads to a shift in the market sentiment towards chartism. The initial appreciation of the nominal and real exchange rate – together with the nominal interest rate increase – leads to a downturn of economic activity and of domestic price inflation, which in turn lead to a decrease in the nominal interest rate beyond its initial value due to its endogenization via the monetary policy rule given by eq.(12) (not shown in Figure 2). The domestic interest rate reaction, in turn, feeds back again in the performance of the chartists and fundamentalists in the FX markets, therefore influencing again the path of the nominal exchange rate, which experiences a depreciation beyond its initial level. It is worth stressing again that the dynamics depicted in Figure 2 (amplitude and persistence) are determined by the relative predominance of the chartist forecasting strategy in the FX market and its relative profitability following the nominal interest rate shock.⁸

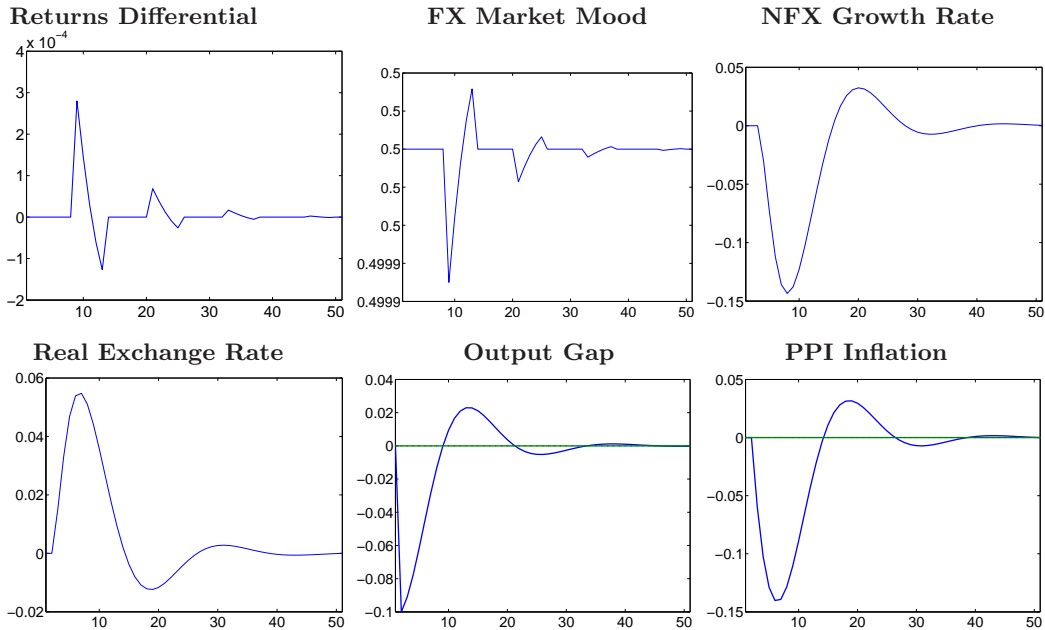


Figure 2: Dynamic responses of FX markets and real economy to a one-time domestic monetary policy shock ($\beta_s^f = 1$, $\beta_s^c = 0.5$)

It should be clear that the relative profitability of both forecasting strategies depends of the actual values of β_s^f and β_s^c , which in reality are quite likely to be state-dependent and even time-varying (indeed, as stated before, one of the main stylized facts concerning

⁸Ehrmann and Fratzscher (2005, p.??) state in this respect: “[...] the reaction of exchange rates to monetary policy decisions also depends on the markets’s interpretation of the underlying reason for the decisions and the expected effect on the economy.”

the dynamics of nominal exchange rates is its apparent nonlinear adjustment with respect to macroeconomic fundamentals, as discussed in Taylor et al. (2001)).

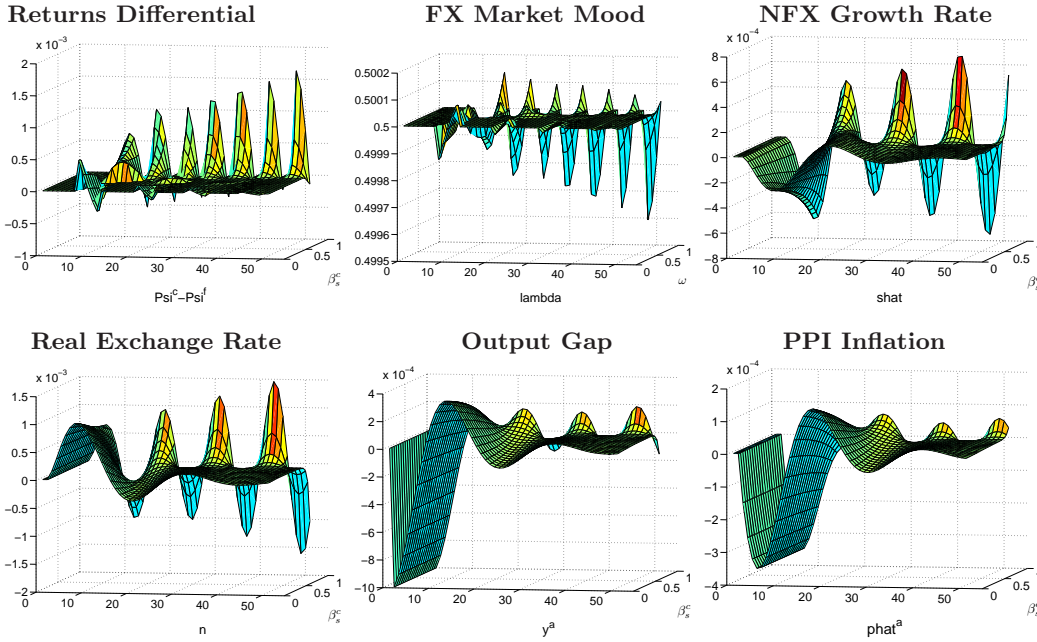


Figure 3: Dynamic responses of FX markets and real economy to a one-time domestic monetary policy shock for varying values of $\beta_s^c \in (0, 2)$ (with $\beta_s^f = 0.5$)

Figure 3 makes this point clear: There the reaction of all macroeconomic variables to a one-time domestic nominal interest rate shock for different values of the trend-chasing parameter $\beta_s^c \in (0, 2)$ and $\beta_s^f = 0.5$ (for the sake of better graphical exposition) is illustrated. As it can be observed, for increasing values of β_s^c and a lower value of β_s^f than in Figure 2 (which therefore implies a lower adjustment speed of the log nominal exchange rate with respect to its PPP-consistent level expected by the fundamentalists), the response of the macroeconomic variables to the initial monetary policy shock becomes more persistent and with a larger amplitude.⁹ As it can be clearly observed, higher values of β_s^c act clearly destabilizing not only for the dynamics in the FX markets, but also for the dynamics of the real economy. This destabilizing influence of the technical analysis parameter β_s^c becomes even clearer in the case where the economy is subject to a pure FX market shock.

As Figure 4 clearly illustrates, the effect of a nominal exchange rate shock for the real economy increases the larger the β_s^c parameter and therefore the larger the impact of this

⁹It should be clear that for $\beta_s^c = 0$, the dynamics of the nominal exchange rate are driven solely by the deviation of the log real exchange rate from PPP, see (8).

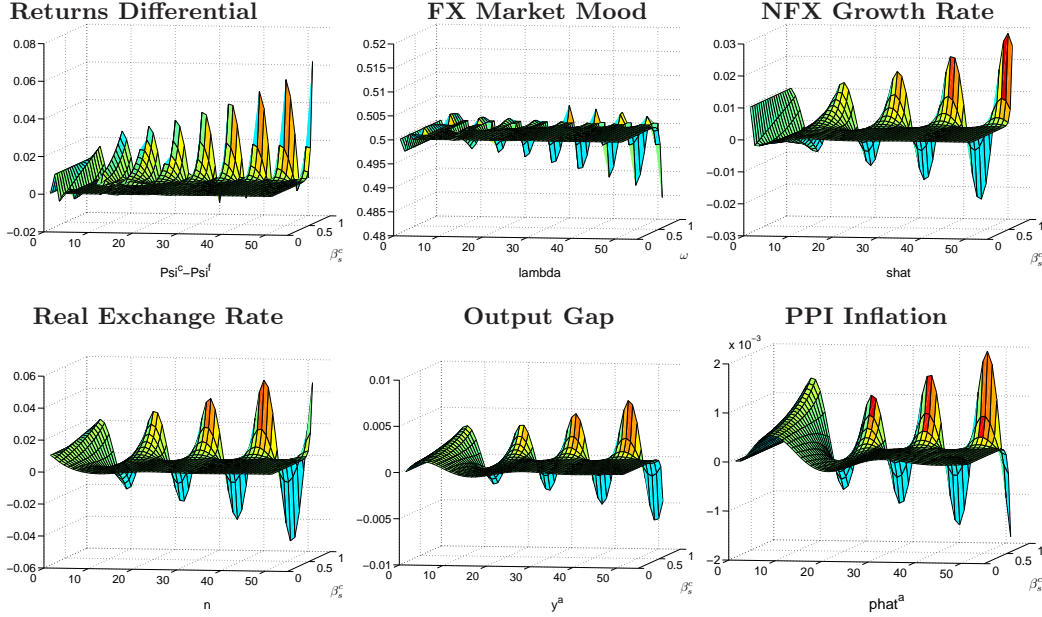


Figure 4: Dynamic responses of FX markets and real economy to a one-time nominal exchange rate shock for varying values of $\beta_s^c \in (0, 2)$ (with $\beta_s^f = 0.5$)

shock is in the FX market. So we can observe that while for small values of β_s^c no particular effect on output and inflation besides the usual depreciation effect can be observable, for $\beta_s^c \rightarrow 2$ the monotonic convergence of all macroeconomic variables to its baseline levels turns into oscillating dynamics with an increasing amplitude.¹⁰

3.2 Stochastic Simulations and Empirical Stylized Facts

After investigating the local stability conditions of the deterministic skeleton of theoretical framework and its dynamic reactions to one-time shocks, in this section the model's potential to generate time series with similar stochastic characteristics as the ones observed in the real world is investigated. For this we simulate the economy over 1000 periods under the parameter values summarized in Table 1.

We assume that in every period the economy is subject to three independent and normally distributed shocks: An output shock, a PPI price inflation shock and a nominal

¹⁰This results corroborates the analytical results of the (partial) local stability analysis of the previous section, where $\beta_s^c < 0$ was identified as a necessary condition for local stability.

exchange rate shock, that is

$$\begin{aligned}
 s_t &= s_{t-1} - \omega_t \beta_s^f \eta_{t-1} + (1 - \omega_t) \beta_s^c \Delta s_{t-1} + \epsilon_t^s, & \epsilon_t^s &\sim NV(0, \sigma_s^2), & \sigma_s &= 0.001. \\
 y_t &= \alpha_y y_{t-1} - \alpha_{yr} (i_{t-1} - \pi_t - (i_o - \pi_o)) + \alpha_{y\eta} \eta_{t-1} + \epsilon_t^y, & \epsilon_t^y &\sim NV(0, \sigma_y^2), & \sigma_y &= 0.001. \\
 \pi_t &= \alpha_{\pi y} y_{t-1} + \alpha_{\pi} \pi_{t-1} + \epsilon_t^\pi, & \epsilon_t^\pi &\sim NV(0, \sigma_y^2), & \sigma_y &= 0.001.
 \end{aligned}$$

Figure 5 illustrates exemplarily simulated model time series for 100 periods under monetary policy rule Ia with $\beta_s^f = 0.2$ and $\beta_s^c = 1$,

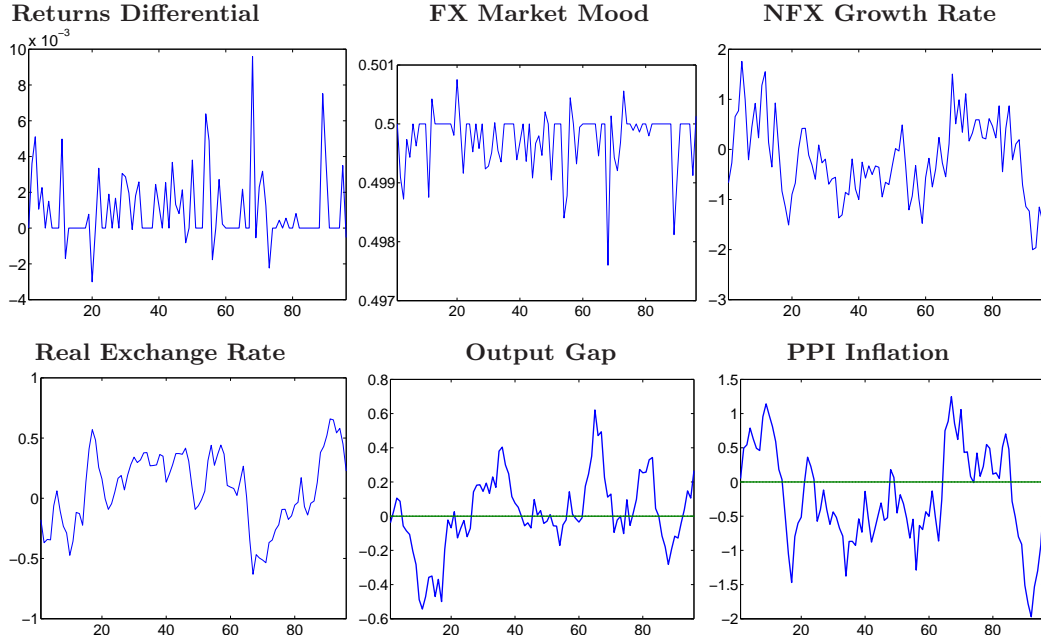


Figure 5: Dynamic responses of FX markets and real economy to stochastic nominal exchange rate shocks

As it can be clearly observed there, the dynamic behavior of the resulting simulated macroeconomic time series is not only quite different than the underlying white noise shocks: Additionally, it resembles in a quite good manner their real-world counterparts respecting a variety of important aspects, which can be summarized (in no particular order) as following:

Non-normal returns As clearly observable in Figure 5 the exchange rate returns (defined as the first differences of the log nominal exchange rate) seem not to be normally distributed (as the EMR theory would predict). This is by no means trivial since the existence of “fat tails” in the distribution of exchange rate returns implies a higher proba-

bility for large nominal exchange rate swings, which, as discussed in the last section, can destabilize not only the FX market but the real economy as well.

Clustered nominal exchange rate volatility As the autocorrelation function illustrated in Figure 6 show, the volatility of the nominal exchange rate (understood also as period-to-period changes) is not only non-Gaussian distributed, but it also features a significant degree of first-order autocorrelation, meaning that there are tranquil and turbulent periods, as discussed in De Grauwe and Grimaldi (2006, Ch.1).

Persistent deviations of the real exchange rate deviations from PPP As it can be clearly observed in Figure 5, the simulated time series of the log real exchange rate show that it deviates from PPP in a highly persistent manner.

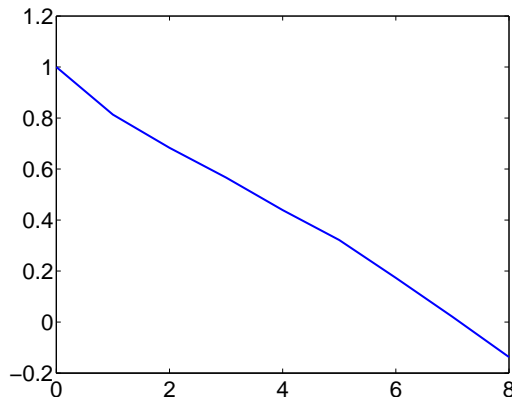


Figure 6: Auto-Correlation Function of the log nominal exchange rate change

Another important stylized fact about nominal exchange rates discussed in the academic literature is that their movements often seem to be disconnected from movements of macroeconomic fundamentals.¹¹

In order to assert this issue by means of the model’s simulated time series, we compute the dynamic cross-correlations (that is, the correlation between a variable x_t and a variable z_{t+j} for different j ’s) between the log nominal exchange rate and a variety of macroeconomic fundamentals.

¹¹In this respect, Ehrmann and Fratzscher (2005), using real time data, find that the effect of macroeconomic fundamentals on exchange rates depends on the market conditions by the time of the news announcement: Their effect is the larger the more uncertain the market is and the larger the previous exchange rate volatility was.

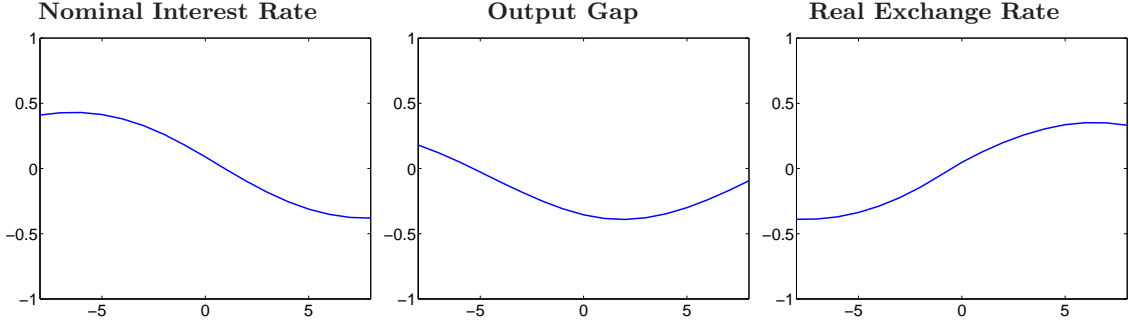


Figure 7: Dynamic cross-correlations between log nominal exchange rate and macroeconomic fundamentals

As it can be observed in Figure 7, the correlation between the log nominal exchange rate and the nominal interest rate (differential), the output gap and the log real exchange rate is particularly low for contemporaneous observations, increasing (in absolute terms) for increasing leads and lags.

4 The Performance of Alternative Monetary Policy Rules in a Heterogeneous Behavioral Expectations Framework

In this section we investigate the performance of a variety of alternative monetary policy rules concerning macroeconomic stabilization again by means of stochastic simulations of the model. For this we simulate again the economy over 1000 periods under the different monetary policy rules specifications summarized in Table 2.

On the one hand, we use different nominal target variables, namely PPI inflation (the case investigated in the theoretical framework of the previous section), CPI inflation – defined as

$$\pi_t^c = \gamma\pi_t + (1 - \gamma)\pi_t^m = \gamma\pi_t + (1 - \gamma)(\pi_t^f + \Delta s_t), \quad \gamma = 0.15$$

with γ being the share of imported goods in the CPI basket (the value $\gamma = 0.15$ is taken from Rabanal and Tuesta (2006)) and $\pi_t^m = \pi_t^f + \Delta s_t$ the domestic-currency inflation of foreign goods –, and the nominal exchange rate depreciation Δs_t . Additionally, we analyze the effect of an inclusion of an interest rate smoothing term in the actual nominal interest rate, as well as the difference between a strict targeting of the nominal target variable and a flexible targeting case (with the output gap is also targeted). For instance, the flexible

PPI inflation targeting with interest rate smoothing (rule Ia) is represented by

$$\begin{aligned} i_t &= \phi_i i_{t-1} + (1 - \phi_i) i_t^T \\ &= \phi_i i_{t-1} + (1 - \phi_i) [i_o + \phi_\pi (\pi_t - \pi_o) + \phi_y (y_t - y_o)], \end{aligned}$$

the flexible CPI inflation targeting without interest rate smoothing (rule IIb) by

$$i_t = i_t^T = i_o + \phi_\pi (\pi_t^c - \pi_o) + \phi_y (y_t - y_o)$$

and the strict nominal exchange rate targeting without interest rate smoothing (rule IIIc) is given by

$$i_t = i_t^T = i_o + \phi_s (\Delta s_t).$$

Table 2 shows the alternative monetary policy rules parameter values used in the following simulations.

Table 2: Alternative Monetary Policy Rules Specifications

	I. PPI Inflation Target			II. CPI Inflation Target			III. Nominal FX Target		
	<i>a</i>	<i>b</i>	<i>c</i>	<i>a</i>	<i>b</i>	<i>c</i>	<i>a</i>	<i>b</i>	<i>c</i>
ϕ_i	0.5	0	0	0.5	0	0	0.5	0	0
ϕ_π	1.5	1.5	2	1.5	1.5	2	0	0	0
ϕ_y	0.5	0.5	0	0.5	0.5	0	0.5	0.5	0
ϕ_s	0	0	0	0	0	0	1.5	1.5	2

Table 3 illustrates the computed standard deviations of the main simulated time series under the alternative monetary policy rules. The analyzed monetary policy rules are

Table 3: Standard Deviations (in percent)

Flexible Nominal Targeting with Interest Rate Smoothing														
I. a					II. a					III. a				
<i>y</i>	π	<i>i</i>	Δs	η	<i>y</i>	π	<i>i</i>	Δs	η	<i>y</i>	π	<i>i</i>	Δs	η
.429	.285	1.510	.302	.454	-	-	-	-	-	-	-	-	-	-
Flexible Nominal Targeting without Interest Rate Smoothing														
I. b					II. b					III. b				
<i>y</i>	π	<i>i</i>	Δs	η	<i>y</i>	π	<i>i</i>	Δs	η	<i>y</i>	π	<i>i</i>	Δs	η
.225	.180	1.111	.208	.298	.355	.238	1.533	.259	.379	.816	.463	2.897	.472	.715
Strict Nominal Targeting without Interest Rate Smoothing														
I. c					II. c					III. c				
<i>y</i>	π	<i>i</i>	Δs	η	<i>y</i>	π	<i>i</i>	Δs	η	<i>y</i>	π	<i>i</i>	Δs	η
.338	.201	1.611	.226	.327	1.403	.666	5.337	.678	1.022	-	-	-	-	-

grouped in three different categories: Flexible Nominal Targeting with and without Interest

Rate Smoothing (rules I.a, II.a and III.a, and I.b, II.b and III.b, respectively), as well as Strict Nominal Targeting without Interest Rate Smoothing (rules I.c, II.c and III.c).

First of all it should be pointed out that under the rules II.a (Flexible CPI Inflation Targeting with Interest Rate Smoothing), III.a (Flexible Nominal Exchange Rate Targeting with Interest Rate Smoothing) and III.c (Strict Nominal Exchange Rate Targeting without Interest Rate Smoothing), the simulated economy featured an explosive behavior after ca. 200 periods given the parameter values of Tables 1 and 2. This result leads us to the first finding of our analysis:

- *In a macroeconomic environment characterized by potentially destabilizing heterogeneous behavioral expectations in the FX market, a sluggish behavior of the target nominal interest rate under a Flexible CPI Inflation (rule II.a) and Nominal Exchange Rate Targeting (rule III.a), as well as a Strict Nominal Exchange Rate Targeting regime (rule III.c), are not capable to induce stability.*

The reasons for this result seem quite obvious: If the dynamics of the nominal exchange rate are erratic due to the influence and interaction of different expectations schemes in the FX market, an interest rate monetary policy rule targeting solely the stabilization of the nominal exchange rate (rule III.c) – or alternatively, a rule targeting but nominal exchange rate variations and the output gap but under interest rate smoothing – might simply not be able to bring about stability into the economy. This seems also to be the case for rule II.a, due to the direct influence of the nominal exchange rate variability in CPI inflation.

Respecting the remaining cases, the direct comparison between the simulated standard deviations of the different target variables shown in Table 3 lead to the following conclusions:

- *Rule II.c has the poorest performance respecting overall macroeconomic stabilization.*
- *Among the remaining rules (besides of rule II.c), under rule III.b the target variables feature the highest volatility.*
- *Rule I.b seems to be the rule which generates the lowest volatility in all macroeconomic target variables.*

Indeed, as Table 3 shows, rule I.b (Flexible PPI Inflation Targeting without I.R.S.) seems to be the more appropriate rule to follow in a macroeconomic framework such as the one discussed here, since under it monetary policy is capable to attain not only the

lowest volatility respecting the explicit target variables of that rule, but also of the other possible target variables.

This result is not surprising: If monetary policy focuses on PPI inflation and output (without any interest rate smoothing) and it reacts to nominal (and real) exchange rate movements only to the extent up to which these affect the output dynamics, it can reduce the overall volatility not only in the real side of the economy, but also in the financial (FX) markets. This is due to the fact that, due to the behavioral expectations determination of the nominal exchange rate, an (unnecessarily) sluggish as well as a relatively too volatile nominal interest rate behavior (the latter being an unavoidable consequence of CPI and nominal exchange rate targeting) induce an unnecessary variability in the FX market.

5 Concluding Remarks

In this paper the effectiveness of alternative monetary policy rules concerning macroeconomic stabilization in a behavioral heterogeneous expectations framework was analyzed. Though mainly theoretic, this study delivered a variety of important implications not only for the better understanding of FX-market/macro-economy interactions, but also for the conduction of monetary policy. Indeed, given the importance that, according to empirical evidence, different expectations and behavioral trading schemes have for the dynamics of the nominal exchange rate, the analysis of the performance of economic policy in macroeconomic environments not driven by “rational” economic agents is not only an interesting academic exercise, but in fact an important task which has been left aside in the academic literature in recent years due to the almost exclusive focusing on the modeling of DSGE models.

But, as the actual global financial crisis shows, financial markets might a) not function as perfect or b) economic agents might not be as well informed or act as rational as economists like to assume. Against this background, one of the main results of the analytical stability analysis of the model discussed here was that a standard monetary policy rule with an inflation and output targets is not likely to bring about macroeconomic stability if the financial markets are subject to explosive trend-chasing forces and large nominal exchange rate shocks. Alternative strategies – as the reaction of the Federal Reserve Bank during the actual crisis show – might be necessary to bring about stability in the financial markets. Given the fact that DSGE models do not (cannot, by construction) deliver any recommendations in this respect, we believe that the research direction pursued in this paper will experience a revival in the years to come, when economists realize that the economics is more about psychology than rationality.

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